## **Balint Kocsis**

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Education

University College London: BSc Information Systems & Management, First-Class Honours 2020 - 2023

Machine Learning Methods (79%), Web Technologies (84%), Programming (95%)

Milestone Institute: Centre of Advanced Studies for highschool students 2016 - 2020

Advanced Graph Theory, Microeconomics, Programming in Python

Berzsenyi Daniel High School: Advanced Physics Class, A level equivalent: A\*A\*A 2016 - 2020

## **Professional Experience**

Entrepreneur-in-residence, CPTO: Entrepreneur First

July 2024 - Nov 2024

- Entrepreneur First is the world's leading talent investor.
- Built digital workers for people to self-learn and better leverage company data.
- Explored agentic quality assurance tooling and automated software engineering.

Head of Product, Co-founder: Malevich

July 2023 - July 2024

- Platform for building Al products collaboratively. Interviewed for YC W24 and Sequoia Arc.
- Oversaw development of K8S orchestration tool, developer interface and low-code UI.
- Built and executed product strategy with 4 developers, and ran pilots with 3 design partners.

Director: Kickstart Global

Feb 2021 – July 2023

- Led the pre-seed incubator programme for students across campuses in the UK.
- Helped 200+ student founders through ideation and launch to raise \$33M+.
- Built an advisory board from partners of 5 top-tier investors such as JP Morgan & Sequoia Capital.
- Hired a team of 30+, ran 5 programmes, doubled funding, and social media following.

Talent Investing: Entrepreneur First

Sep 2021 - May 2023

- Sourced and selected exceptional technical talent who raised \$5M+ after doing EF.
- Orchestrated 600+ interviews and 150 contracts in 8 weeks to build EF's largest-ever cohort.
- Trained and led the talent scout team to identify 20% of EF's LD20 cohort.

Co-founder: Track 2020 - 2021

- Track is a sports events digitalisation software powered by IoT devices.
- Secured broadcast rights with three national sports associations.
- Researched UX, designed UI and launched MVP to 72,000+ users.

## **Extracurricular Experience**

Volunteer: City of the future camp

June 2019

• Taught Arduino programming for local primary school students.

Member of the National Team: Hungarian Sailing Association

2014 - 2018

- Represented Hungary on 6 continental & world championships; 2 time national champion.
- Competed in dinghy classes such as Optimist, 420 and 29er.

## Skills, Awards, and Interests

Skills: Python, JavaScript, React, SQL, BI software, UX/UI & motion design tools

Awards: 2x Student athlete award, 2x TOP 3 finish at national maths competition.

Interests: Human-computer interfaces, spending time outdoors, climbing, sailing, and taking pictures.